

Services to help independent practices manage and improve practice revenue.
Better Visibility. Better Reimbursement. Better Performance.

Fee Schedule Analysis and Improvement

- Review practice fee schedule to assess current Usual & Customary Rates
- Compare current fees to market benchmarks
- Identify and implement changes to achieve target fee percentile
- Detail utilization and revenue for top procedure codes

PPO and Non-PPO Solution Assessment and Fee Schedule Negotiations

- Payer Mix Audit
- Lead the renegotiation of your PPO contracts to secure higher rates and better terms
 - Design and execute a PPO negotiation strategy
 - Design and execute a network participation strategy
- Work with the practice team to implement and manage PPO agreements
 - Model and manage impact of projected increases
 - Assess the impact to reimbursement levels based on patient volume
 - Audit fee schedule adjustments and plan for future negotiations
 - Guide your practice on adding or dropping PPO participation
- Develop strategies for your practice's non-PPO patients
 - Discover the patient benefits and practice growth potential of a Membership Plan

Fee Schedule Auditing

- Audit PPO fee schedules to confirm fee schedules comply with PPO contractual obligations

Save Time and Improve Practice Performance

- BEST accesses your data remotely
- BEST summarizes your PPO's, identifying the best payers and where you can improve reimbursement
- BEST provides you with a guide to managing your PPO agreements and the payer road map going forward